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PACIFIC NATIONAL BANK ADDS THREE EXECUTIVES, OPENS LOAN PRODUCTION OFFICE

MIAMI – July 26, 2019 – Continuing in its growth mode, Pacific National Bank (PNB) has added three commercial bankers to its team to head up its new Loan Production Office (LPO) in Broward County, said Carlos Fernandez-Guzman, President and CEO of PNB.

The Broward-based team will be led by Jeffrey Cannon, Executive Vice President and Broward County Executive; Drew Saito, Senior Vice President - Commercial Banking; and Linda Parsons, Senior Vice President - Commercial Banking.

- Jeffrey Cannon, Executive Vice President and Broward County Executive, will be responsible for managing the Team and leading the Bank's business within the commercial sector customer expansion in Broward and Palm Beach Counties. Mr. Cannon joins PNB with 30 years of banking experience. He most recently held the position of senior vice president – senior loan officer at Seacoast Bank. He also led the lending division of Optimum Bank, and served as executive vice president of lending at CNLBank, and Regions Bank/Union Planters Bank. Jeff began his career at Barnett Bank of Broward County. He earned an MBA from Florida Atlantic University and a Bachelor of Science in Business Administration from Washington University in St. Louis.
- Drew Saito, Senior Vice President - Commercial Banking, is a 13-year veteran of the banking industry having most recently served as senior vice president at Seacoast National Bank. Prior to that he served as senior vice president, Market Executive at CNLBank. Involved in many civic and non-profit organizations, Mr. Saito is on the board of the Crockett Foundation and the Broward Housing Council and is a former adjunct faculty member at Nova Southeastern University – Huizenga School of Business. He earned an MBA from Nova Southeastern University and a Bachelor of Science in Finance and International Business from Florida International University.
- Linda Parsons, Senior Vice President - Commercial Banking, is a 28-year veteran of the banking industry having most recently served as a vice president – commercial banker at Seacoast National Bank. Prior to joining Seacoast, Ms. Parson served as senior vice president – commercial banker at First Green Bank. In her two years there, she assisted in the growth of the commercial loan portfolio from zero to an excess of \$140 million. She also had leadership roles at Valley National Bank, Centennial Bank, Bank of Florida and BankAtlantic. A graduate of Leadership Fort Lauderdale (Class of 2014), she has served on several non-profit groups including Cystic Fibrosis of Broward County, United Way, American Cancer Society, March of Dimes and others.

PNB's new LPO, located at 400 SE 12th Street, Building A in Fort Lauderdale, is centrally located allowing the Team to efficiently serve their extensive network of commercial clients throughout Broward



and Palm Beach Counties. The Bank plans to eventually supplement the LPO expansion with retail branches in Broward and Palm Beach Counties.

“Jeff, Drew and Linda are a marvelous additions to our team. We are excited that the future of PNB’s successful expansion in Broward and Palm Beach Counties is in such capable hands,” said Fernandez-Guzman. “They understand the Broward and Palm Beach communities, are active in their communities, and they perfectly fit in to PNB’s community banking culture.”

“We are excited to be part of a Bank that has a focus on growth while serving its local community and look forward to playing a key role in executing its vision for the tri-county area,” said Jeff Cannon.

Pacific National Bank is headquartered at 1390 Brickell Avenue, Miami, Florida, and is the 18th largest bank headquartered in Miami-Dade County based on assets. In addition to its Brickell branch, the Bank operates a branch at 255 Aragon Avenue in Coral Gables and another at 18285 Biscayne Boulevard in Aventura, Florida. PNB was established as a national bank in 1985 and has \$534 million in assets.

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